# Jeff Nelson – Majority Owner / President



Jeff Nelson has spent his entire professional career in the property tax industry...

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## **Area of Expertise:**

Jeff has over 25 years of experience in the property tax field valuing all types of commercial, industrial and multi-family properties. His property tax experience includes real and personal property tax consulting representing both local and national portfolios. Jeff has extensive experience in Value Adjustment Board Hearings as well as assessment & litigation negotiations throughout Florida.

**Professional Affiliations:** FAPTP - Past President, Florida Association of Property Tax Professionals, Florida Real Estate Broker's License CFE Designation, Certified Florida Evaluator, Florida Department of Revenue, ICSC - International Council of Shopping Centers, IAAO - International Association of Assessing Officers, FIAAO - Florida Chapter of International Association of Assessing Officers, IPT - Institute for Professionals in Taxation

## **Background:**

Prior to forming PTAG, Jeff was the Practice Leader for the entire state of Florida at Deloitte PTS and managed multiple FL offices for 7+ years. Prior to joining Deloitte in 1998, Jeff the Palm Beach County Property Appraiser's Office for over 12 years as a Chief Commercial Appraiser, Senior Appraiser and supervisor of the Commercial Department. In this capacity Jeff was responsible for assessing all commercial properties located in Palm Beach County. Jeff appraised all types of commercial properties including office buildings, shopping centers, regional malls, industrial buildings, multi-family apartments, corporate campus properties, resort hotels, and special purpose properties. Jeff also has experience with court testimony in the Fifteenth Judicial Circuit Court of Florida.

#### **Related Education:**

International Association of Assessing Officers:

Course 1 – Fundamentals of Real Property Appraisal

Course 2 – Income Approach to Valuation

Course 202 – Income Approach to Valuation II

Course 6 – Principles and Techniques of Mapping

Legal Expert Witness Testimony Courses

201 – Appraisal of Land

Appraisal Institute:

Course 310 – Income Capitalization

Course 800 – Business Enterprise Value Hotel/Motel Valuation Numerous other case studies & seminars

25 Years of Value Adjustment Hearings throughout the state of Florida

#### **Partial Client List:**

Archstone-Smith, BE Aerospace, Brookdale Senior Living, Brixmor Property Group, Cabot Investment, Colliers Int'l, CBRE Asset Management, ComReal Miami, Equity One, Equity Residential, Fairfield Residential, Gables Management, Gables REIT, Home Properties, ING Clarion, JLL, Marriott International, McCraney Property Co., Phillips Edison & Co., Public Storage, Regency Centers, SunTrust Bank, Waypoint Residential